

The E-Blow design uses a new tie-barless C-frame clamp arrangement and crank-drive technology that is claimed to provide high speeds and very high levels of platen alignment.

Karlheinz Moser, Bekum technical director, said the new clamp arrangement separates clamping actions from alignment control, allowing it to achieve platen par-

## Dynisco eyes regions with fast growth

By Don Loepp

PLASTICS NEWS STAFF

DÜSSELDORF, GERMANY — Dynisco LLC is continuing its push into faster-growing markets for its extrusion-related equipment.

The Franklin, Mass.-based maker of extrusion sensor and control instrumentation announced at K 2010 in Düsseldorf that it is expanding into Eastern Europe and the Middle East. This follows a recent move into Asia that officials said has been quite successful.

"We went into China three years ago, and now that accounts for 30 percent of our total revenue, and it's really growing," said Michael Swanton, sales manager for the United Kingdom and Europe. Dynisco plans to hire new managers in Eastern Europe and the Middle East to work with existing distributors and customers.

By having a local manager employed directly by Dynisco, the company can look after customers and even help develop products that fulfill local needs.

Many of Dynisco's customers are resin suppliers and compounders. With more material suppliers building capacity in the Middle East to take advantage of low feedstock prices, it made sense for Dynisco to follow. Some forecasters predict the resin market in the Middle East may grow 25-30 percent annually in the near future.

Jeff Wilkins, sales manager for the Americas, said business is strong in 2010, and the company has a nice backlog of orders looking forward into 2011.

Dynisco also featured several products at K, held Oct. 27 to Nov. 3, such as new sensors, instrumentation, control and analysis products. They included:

- The Opt-Trol system, which integrates control of most extrusion lines.
- SPX-T Sensors, SPX-T pressure sensors that have an RTD (resistance-temperature-detector) temperature sensor built in to allow for a temperature-compensation function.

a hydrostatic clamp.

Moser said the new drive provides several benefits including the ability to maintain positional accuracy to within 0.01mm with-

8,000 hours of operation.

E-Blow machines are available in five clamp variants able to handle molds of between 350mm and 700mm in width. Clamp capacities

next year. Sales director Andreas Mehnart said the company sold equipment to the value of \$55 million in 2009 and is on course for a 10 percent increase this year.

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